PROGRAM OUTCOMES - B.COM (Banking & Insurance)

- PO- 1: After completing three years Degree Course Bachelor of Commerce (Banking and Insurance) (B.Com. B&I) program, learners will develop a foundation in Banking and Insurance related areas.
- PO- 2: Learners will acquire practical knowledge, training in professional skills and ethics to build competencies in the area of banking and insurance.
- PO- 3: Learners will develop their personalities along with commercial, communication, research, analytical and managerial skills in various theoretical and operational aspects and reforms in banking and insurance sector.
- PO- 4: Learners will be able to relate to global challenges and be exposed to newer avenues in the banking, insurance, and financial sector.
- PO- 5: Learners will be trained in leadership skills and social responsibilities with sensitivity towards environment and sustainability.

Year: Third Year Semester: V

Course: Financial Reporting and Analysis

Course Code: BBIS501

No	Learning Outcomes	PO mapping
CO 1- Remember	examine the importance of various financial statements as	PO1, PO2
	part of the Annual Report.	
CO 2-	interpret the provisions of Banking Company Final	PO4, PO5
Understanding	Accounts.	
CO 3- Applying	Prepare Insurance Company Accounts as per IRDA	PO4, PO3
	regulations.	
CO 4- Analysing	Analyse the Financial Statements of a Corporate Entity.	PO4, PO5
CO 5- Evaluating	Evaluate the returns from fixed and fluctuating return	PO2, PO3
	bearing securities.	
CO 6- Creating	construct the ledger accounts as per the relevant Accounting	PO 1, PO 2, PO
	Standards	3, PO 5

Year: Third Year

Semester: V

Course: Strategic Management

Course Code: BBIS502

After completion of the course, learners will be able to

No	Learning Outcomes	PO mapping
CO 1- Remember	The learners will- Describe the concepts and principles of strategic management.	PO -1, PO-2, PO -3
CO 2- Understanding	Interpret the internal and external environment of a business to identify key strategic factors.	PO-2, PO -3
CO 3- Applying	Apply the principles of strategy formulation, implementation, and control in organizational contexts.	PO -1, PO-2, PO -3
CO 4- Analysing	Appraise and resolve various case studies relating to strategic management.	PO -3, PO-4 , PO-5
CO 5- Evaluating	Evaluate and assess the various grand strategies.	PO-2, PO -3, PO-4
CO 6- Creating	Design strategies based on different matrices and models	PO-2, PO -3, PO-4, PO-5

Year: Third Year Semester: V

Course: Financial Services Management

Course Code: BBIS503

No	Learning Outcomes	PO mapping
CO 1-	identify various components of the financial system.	PO-1,PO-2
Remember		
CO 2-	classify services provided by the financial intermediaries.	PO-2, PO-4
Understanding		
CO 3- Applying	interpret the development in the financial system.	PO-4, PO-1
CO 4- Analysing	analyze the functioning of the fintech agencies	PO-4, PO-1,
		70 4 70 4 70 4
CO 5-	evaluate the services provided by the financial intermediaries	PO-3,PO-2, PO 5
Evaluating	and make decisions for managing their investments.	
CO 6- Creating	create a portfolio for managing finances and investments.	PO-3,PO-2. PO-1
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Year: Third Year Semester: V

Course: Business Ethics and Corporate Governance

Course Code: BBIS504

After completion of the course, learners will be able to

No	Learning Outcomes	PO mapping
CO 1-	recognize the importance of ethics and corporate governance	PO-1,PO-2
Remember	in the day-to-day working of organizations	
CO 2-	discuss the issues of following ethics & how to deal with	PO-2,PO-3
Understanding	ethical problems.	
CO 3-	demonstrate scope of Business Ethics in Finance, Human	PO-3,PO-4
Applying	Resource, Marketing and Production	
CO 4-	Analyse ethical issues in employer & employee relations.	PO-1,PO-3,PO-
Analysing		4
CO 5-	Evaluate ethical & governance issues.	PO-4,PO-5
Evaluating		
CO 6-	integrate ethics & corporate governance in the day-to-day	PO-3,PO-5
Creating	working of organizations	

Year: Third Year Semester: V

Course: International Banking & Finance

Course Code: BBIS505

No	Learning Outcomes	PO mapping
CO 1-	identify and list various factors affecting international	PO -1
Remember	finance.	
CO 2-	explain and distinguish between various monetary systems	PO -1, PO-3,
Understanding	used globally.	PO – 4, PO- 5
CO 3-	solve and calculate inter-bank rates.	PO -1, PO - 4
Applying		
CO 4-	analyze and discriminate between different risks	PO -1, PO-3,
Analysing		PO – 4
CO 5-	compare the pros and cons of different sources of finance	PO -1
Evaluating		
CO 6-	design and anticipate options for profits	PO -1, PO-3
Creating		

Year: Third Year Semester: V

Course: Research Methodology

Course Code: BBIS506

After completion of the course, learners will be able to

No	Learning Outcomes	PO mapping
CO 1-	identify different types of research and learn the various	PO-1, PO-2,PO-3
Remember	methods of data collection,	
CO 2-	demonstrate the relationships between the different research	PO-1, PO-2,PO-3
Understanding	variables.	
CO 3-	Interpret the various research problems and their causes.	PO-1, PO-2,PO-3
Applying		
CO 4-	analyse the problems and appraise the various ways to study	PO-4, PO-2,PO-3
Analysing	the problems.	
CO 5-	evaluate various data collection methods and the statistical	PO-4, PO-2,PO-3
Evaluating	analysis methods.	
CO 6-	write research reports/papers.	PO-2,PO-3, PO-4,
Creating		PO-5

Year: Third Year Semester: VI

Course: Security Analysis and Portfolio Management

Course Code: BBIS601

No	Learning Outcomes	PO mapping
CO 1-	define terminologies in Security and Portfolio	PO1, PO2
Remember	Management.	
CO 2-	discuss the meaning and need of portfolio evaluation and	PO1, PO2, PO3
Understanding	portfolio revision.	
CO 3-	calculate the various types of risks associated with	PO1, PO2, PO3,
Applying	Investment.	PO4
GO 4		DO1 DO2 DO1
CO 4-	compare various technical analysis tools like Charts,	PO1, PO2,PO4,
Analysing	Patterns and other mathematical and market indicators.	PO5
CO 5-	appraise performance of securities with the help of	PO1, PO2, PO3,
Evaluating	Fundamental Analysis and Technical Analysis.	PO4
Evaluating	1 undamental Analysis and Technical Analysis.	104
CO 6- Creating	formulate a portfolio management plan for individuals	PO1,PO2, PO3,
		PO4,PO5

Year: Third Year Semester: VI

Course: Turnaround Management

Course Code: BBIS602

After completion of the course, learners will be able to

No	Learning Outcomes	PO mapping
CO 1- Remember	identify different forms of business organizations.	PO-1,PO-2
CO 2-	summarise the various causes of industrial sickness.	PO-1,PO-2
Understanding		
CO 3- Applying	relate the role of stakeholders in the development of any	PO-4,PO-1
	business organization.	
CO 4- Analysing	appraise the various business scenarios.	PO-1,PO-2, PO-4
CO 5- Evaluating	evaluate the role of the management team in	PO-1,PO-3, PO 5
	turnaround management.	
CO 6- Creating	formulate a plan for the revival of business based on a	PO-1,PO-2, PO
	case study.	5

Year: Third Year Semester: VI

Course: International Business

Course Code: BBIS603

No	Learning Outcomes	PO
		mapping
CO 1- Remember	identify, enlist, and describe various factors affecting	PO -1, PO-
	international business.	2
CO 2-	explain various trade blocks.	PO -1, PO-
Understanding		2
CO 3- Applying	choose and relate to various marketing strategies used in	PO -1, PO-
	international business	3
CO 4- Analysing	analyse and point out the pros and cons of a global team	PO -1, PO-
		4
CO 5- Evaluating	recommend documents required for international transactions	PO -1, PO-
		4
CO 6- Creating	design and plan the strategies for international business	PO -1, PO-
		5

Year: Third Year Semester: VI

Course: Marketing in B&I Course Code: BBIS604

After completion of the course, learners will be able to

No	Learning Outcomes	PO mapping
CO 1-	describe the concepts related to service marketing.	PO-1,PO-2
Remember		
CO 2-	understand the relevance of the 7Ps in Service Marketing	PO-1,PO-2
Understanding		
CO 3-	discover the significance of service marketing in the	PO-1,PO-2, PO-
Applying	Banking and Insurance industry.	3
CO 4-	analyse the evolving trends in marketing in the Banking and	PO-3,PO-4
Analysing	Insurance industry.	
CO 5-	assess the various marketing skills needed in the banking	PO-4, PO-5
Evaluating	and insurance industry.	
CO 6- Creating	design various marketing strategies for Banking & Insurance	PO-4, PO-5
	industry	

Year: Third Year Semester: VI

Course: Central Banking Course Code: BBIS605

No	Learning Outcomes	PO mapping
CO 1-	define various concepts related to central banking.	PO-1,PO-2
Remember		
CO 2-	interpret and explain the concept related to the autonomy	PO-1,PO-2
Understanding	of RBI.	
CO 3- Applying	relate the use of e-banking and e-Rupi in their day-to-day	PO-1,PO-4
	life.	
CO 4-	compare the functioning of the Central Bank of India with	PO-1,PO-4
Analysing	the Central Bank of other countries.	
CO 5-	evaluate the role of the central bank of India in the	PO-1,PO-2, PO-
Evaluating	economic development of the country.	4
CO 6- Creating	compile the role of central banking in the cyber world.	PO-1,PO-4